

FINANCIAL STATEMENTS December 31, 2020



# Community Foundation for Oceana County Pentwater, Michigan Financial Statements December 31, 2020

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# **INDEPENDENT AUDITOR'S REPORT**

To the Board of Directors Community Foundation for Oceana County Pentwater, Michigan

We have audited the accompanying financial statements of Community Foundation for Oceana County (a nonprofit organization), which comprise the statement of financial position as of December 31, 2020, and the related statement of activities, functional expenses and cash flows for the year then ended, and the related notes to the financial statements.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### **Auditor's Responsibility**

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Community Foundation for Oceana County as of December 31, 2020, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Respectfully submitted,

Certified Public Accountants

St. Joseph, Michigan August 27, 2021

STATEMENT OF FINANCIAL POSITION December 31, 2020

|   | 2020 |            |  |
|---|------|------------|--|
| Assets                                  |      |            |  |
| Current assets:                         |      |            |  |
| Cash and cash equivalents               | \$   | 637,175    |  |
| Prepaid expenses                        |      | 1,310      |  |
| Total Current Assets                    | \$   | 638,485    |  |
| Non-current assets:                     |      |            |  |
| Investments                             | \$   | 15,344,919 |  |
| Property and equipment, net             |      | 9,753      |  |
| Total Non-Current Assets                | \$   | 15,354,672 |  |
| Total Assets                            | \$   | 15,993,157 |  |
| Liabilities and Net Assets              |      |            |  |
| Liabilities:                            |      |            |  |
| Accrued expenses                        | \$   | 10,883     |  |
| Funds held as agency funds              |      | 580,591    |  |
| Total Liabilities                       | \$   | 591,474    |  |
| Net Assets:                             |      |            |  |
| Without Donor Restriction               | \$   | 15,401,683 |  |
| <b>Total Net Assets</b>                 | \$   | 15,401,683 |  |
| <b>Total Liabilities and Net Assets</b> | \$   | 15,993,157 |  |

STATEMENT OF ACTIVITIES Year Ended December 31, 2020

| Public Support and Revenues              | Without Donor Restrictions ort and Revenues |            |    |   | Total |            |  |
|--|---|------------|----|---|-------|------------|--|
| Contributions (including in-kind of      |   |            |    |   |       |            |  |
| \$6,000 and securities of \$13,603,822)  | \$  | 14,623,502 | \$ | - | \$    | 14,623,502 |  |
| Interest and dividends                   |   | 281,742    |    | _ |       | 281,742    |  |
| Realized gains (losses)                  |   | 13,406     |    | _ |       | 13,406     |  |
| Unrealized gains (losses)                |   | 1,495,869  |    | - |       | 1,495,869  |  |
| Other revenue                            |   | 26,700     |    |   |       | 26,700     |  |
| <b>Total Public Support and Revenues</b> | \$  | 16,441,219 | \$ |   | \$    | 16,441,219 |  |
| Expenses                                 |   |            |    |   |       |            |  |
| Program services                         | \$  | 898,233    | \$ | _ | \$    | 898,233    |  |
| Management and general                   |   | 55,590     |    | - |       | 55,590     |  |
| Fundraising                              |   | 85,713     |    |   |       | 85,713     |  |
| <b>Total Expenses</b>                    | \$  | 1,039,536  | \$ |   | \$    | 1,039,536  |  |
| Change in Net Assets                     | \$  | 15,401,683 | \$ | - | \$    | 15,401,683 |  |
| Net Assets - beginning of year           |   |            |    |   |       |            |  |
| Net Assets - end of year                 | \$  | 15,401,683 | \$ |   | \$    | 15,401,683 |  |

STATEMENT OF FUNCTIONAL EXPENSES Year Ended December 31, 2020

|                                | Program Services |         | Management and General |        | Fundraising |        | Total           |
|--------------------------------|------------------|---------|------------------------|--------|-------------|--------|-----------------|
| Grants and scholarships        | \$               | 763,259 | \$                     | -      | \$          | _      | \$<br>763,259   |
| Investment management fees     |                  | 13,542  |                        | _      |             | _      | 13,542          |
| Wages and benefits             |                  | 91,965  |                        | 19,995 |             | 59,116 | 171,076         |
| Contracted services            |                  | 2,257   |                        | 1,317  |             | 2,696  | 6,270           |
| Accounting and legal fees      |                  | 3,980   |                        | 7,075  |             | -      | 11,055          |
| Office supplies                |                  | 7,840   |                        | 17,602 |             | 472    | 25,914          |
| Travel                         |                  | 572     |                        | -      |             | 572    | 1,144           |
| Dues and memberships           |                  | 1,512   |                        | 1,296  |             | 1,512  | 4,320           |
| Insurance                      |                  | 801     |                        | 1,602  |             | 801    | 3,204           |
| Marketing                      |                  | 1,604   |                        | -      |             | 6,416  | 8,020           |
| Telephone and web hosting fees |                  | 1,916   |                        | 457    |             | 3,580  | 5,953           |
| Postage and printing           |                  | 5,158   |                        | 3,009  |             | 6,161  | 14,328          |
| Conferences and meetings       |                  | 457     |                        | 133    |             | 362    | 952             |
| Depreciation                   |                  | 1,009   |                        | 589    |             | 1,205  | 2,803           |
| Miscellaneous                  |                  | 201     |                        | 1,255  |             | 240    | 1,696           |
| Occupancy (In-Kind)            |                  | 2,160   |                        | 1,260  |             | 2,580  | 6,000           |
| Total expenses                 | \$               | 898,233 | \$                     | 55,590 | \$          | 85,713 | \$<br>1,039,536 |

STATEMENT OF CASH FLOWS Year Ended December 31, 2020

|   | <br>2020           |
|---|--------------------|
| Cash Flows from Operating Activities                              | <br>_              |
| Change in net assets  | \$<br>15,401,683   |
| Adjustments to reconcile change in net assets to net cash used in |                    |
| operating activities:   |                    |
| Depreciation  | 2,803              |
| Net realized gain on sale of investments                          | (13,406)           |
| Net unrealized gain on sale of investments                        | (1,495,869)        |
| Changes in current assets and liabilities:                        |                    |
| Prepaid expenses  | (1,310)            |
| Accrued expenses  | 10,883             |
| Funds held as agency funds  | <br>580,591        |
| Net cash provided by operating activities                         | \$<br>14,485,375   |
| Cash Flows from Investing Activities                              |                    |
| Proceeds from sale of investments                                 | \$<br>285,664      |
| Purchase of investments   | (14,771,039)       |
| Net cash used in investing activities                             | \$<br>(14,485,375) |
| Change in Cash and Cash Equivalents                               | \$<br>-            |
| Cash and Cash Equivalents, Beginning of Year                      | 637,175            |
| Cash and Cash Equivalents, End of Year                            | \$<br>637,175      |
| Supplemental disclosure of cash flow information                  |                    |
| Donated securities from previous afiliate                         | \$<br>13,603,822   |

## NOTE 1. NATURE OF BUSINESS

Community Foundation for Oceana County (the "Foundation") is a public foundation established to aggregate funds created by individuals, families and corporations to benefit programs and services primarily for people in the Oceana County, Michigan area.

The Foundation accomplishes this mission by:

- Building endowments and other funds and providing a broad range of flexible and cost-effective donor services
- Delivering exceptional service and being an active participant in seeking solutions to real-life problems.
- Providing grants and scholarships to support a broad range of projects and programs that address community needs
- Serving as a leader, catalyst, and resource in our communities

Historically, the Foundation was operated as an affiliate under the Muskegon County Community Foundation. Starting in 2020 the Foundation the was set up as a Michigan Not-for-profit Corporation and now operates independently from the previous affiliation.

## NOTE 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

## Method of Accounting

The financial statements of the Foundation have been prepared utilizing the accrual basis of accounting.

#### Financial Statement Presentation

The Foundation adheres to Financial Accounting Standards ("FASB") Accounting Standards Codification ("ASC") 958-205, which sets the standards for reporting on financial statements of non-profit organizations. ASC 958-205 requires the classification and presentation of net assets in two categories: net assets with donor restrictions and net assets without donor restrictions.

Net assets without donor restrictions are not subject to donor-imposed restrictions and may be expended for any purpose in performing the primary objectives of the organization. These net assets may be used at the discretion of the Foundation's management and Board of Directors.

Net assets with donor restrictions are subject to stipulations imposed by donors, and grantors. Some donor restrictions are temporary in nature; those restrictions will be met by actions of the Foundation or by the passage of time. Other donor restrictions are perpetual in nature, whereby the donor has stipulated the funds be maintained in perpetuity.

#### **Estimates**

The process of preparing financial statements in conformity with accounting principles generally accepted in the United States of America ("GAAP") requires the use of management estimates and assumptions regarding certain types of assets, liabilities, support, revenues, and expenses.

## NOTE 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, CONTINUED

#### Cash and Cash Equivalents

Included in cash are all highly liquid investments purchased with an original maturity of three months or less, which the Foundation considers to be cash equivalents.

#### Investments

In accordance with the requirements of *Accounting for Certain Investments Held by Not-for-Profit Organizations* Topic of FASB ASC 958-320, the Foundation reports investments in equity securities with readily determinable fair values and all investments in debt securities at fair value in the Statement of Financial Position. Gains and losses are reflected as increases or decreases in the unrestricted class of net assets unless the donor or relevant laws place temporary or permanent restrictions on the gains and losses.

Donated securities are recorded at fair value at the date of donation, or, if sold immediately after receipt, at the amount of the sales proceeds received.

# **Property and Equipment**

Property and equipment are stated at their estimated market value at the date donated or at cost, if purchased. Depreciation is computed using the straight-line method over the estimated useful lives of the assets. The Foundation has established a capitalization policy for all expenditures in excess of \$2,500 and an estimated useful life of greater than one year.

#### **Contributions**

The Foundation records contributions, including promises to give when the contribution is deemed unconditional. Contributions are reflected in the financial statements at the earlier of the transfer of the assets or at the time an unconditional promise to give is made.

Contributions received are considered to be available for current use unless specifically restricted by the donor. Amounts received that are designated for future periods or restricted by the donor for specific purposes are reported as support that increases net assets with donor restrictions. A donor restriction expires when a stipulated time restriction ends or when a purpose restriction is accomplished. Upon expiration, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the Statement of Activities as net assets released from restrictions. Contributions that are restricted by the donor are reported as an increase in net assets without donor restrictions if the restrictions are met in the fiscal year in which the contributions are received.

## NOTE 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, CONCLUDED

## Functional Allocation of Expenses

The costs of providing the program and other activities have been summarized on a functional basis in the Statement of Activities. Accordingly, certain costs have been allocated between program and supporting services based up personnel time and space utilized for the related activities.

Expense Method of Allocation

Salaries and wages;
contracted services Time and Effort

All other expenses are allocated using estimated actual usage

#### NOTE 3. FAIR VALUE MEASUREMENTS

The three levels of the fair value hierarchy under ASC 820 are described below:

- Level 1: Unadjusted quoted process in active markets that are accessible at the measurement date for identical, unrestricted assets or liabilities;
- Level 2: Quoted prices for similar assets or liabilities in active markets or identical assets or liabilities in markets that are not considered to be active or financial instruments for which all significant inputs are observable, either directly or indirectly;
- Level 3: Prices or valuations that require inputs that are both significant to the fair value measurement and unobservable.

Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs. As required by ASC 820, assets and liabilities are classified in their entirety based on the lowest level of input that is significant to the fair value measurement:

Assets at Fair Value as of December 30, 2020

| Investments:               | Total            | (    | Level 1)  | (Lev | rel 2) | (Lev | el 3) |
|----------------------------|------------------|------|-----------|------|--------|------|-------|
| Corporate stocks           | \$<br>401,041    | \$   | 401,041   | \$   | -      | \$   | -     |
| Equities and mutual funds  | 10,714,353       | 1    | 0,714,353 |      | -      |      | -     |
| Real estate                | 591,413          |      | 591,413   |      | -      |      | -     |
| Money market               | 671,472          |      | 671,472   |      | -      |      | -     |
| Fixed income               | 2,966,640        |      | 2,966,640 |      | -      |      |       |
| Investments                | \$<br>15,344,919 | \$ 1 | 5,344,919 | \$   | -      | \$   | -     |
| Liabilities:               |                  |      |           |      |        |      |       |
| Funds held as agency funds | \$<br>580,591    | \$   | 580,591   | \$   |        | \$   |       |

## NOTE 4. LIQUIDITY AND AVAILABILITY

As of December 31, 2020, the Foundation has working capital of \$47,011 and average day's cash on hand of 225.

Financial Assets available for general expenditure within one year of the balance sheet date:

| Cash and cash equivalents | \$<br>637,175    |
|---------------------------|------------------|
| Investments               | 15,344,919       |
| Total financial assets    | \$<br>15,982,094 |

#### Less amounts possibly not available to be used within one year:

| Net assets with donor restrictions | <br>-   |
|------------------------------------|---------|
|                                    | \$<br>- |
|                                    |         |

Financial assets available to meet general expenditures within one year

\$ 15,982,094

Our endowment funds consist of donor and organization endowments and funds designated by the board as endowments. These endowments are subject to a variable annual spending rate of 0-5% percent of the average market value over the previous twenty quarters. Although the donor and organization endowments' non spendable amounts are not available for general expenditure, these amounts could be made available, if necessary, if the circumstances adhere to the specific requirements for invoking variance power of the Board.

Our endowment of \$10,324,678 is subject to the variable annual spending rate. Although we do not intend to spend from this endowment (other than amounts appropriated for general expenditure as part of our Board's annual budget approval and appropriation), these amounts could be made available if necessary.

As part of our liquidity management plan, we assess our immediate liquidity needs weekly. This timeframe is used to accommodate timely payments for unpredictable donor grant recommendations as well as our regularly scheduled general expenses and grant programs. The Foundation invests cash in excess of daily requirements in an interest-bearing checking account and savings account.

#### NOTE 5. INCOME TAXES

The Internal Revenue Service has ruled that the Foundation is a publicly supported organization, as described in Section 509(a)(1), 509(a)(3), and 170(b)(1)(A)(iv) of the Internal Revenue Code. Consequently, the Foundation is exempt from federal income tax through Section 501(c)(3) and certain excise taxes imposed on private foundations.

## NOTE 5. INCOME TAXES, CONCLUDED

Management has elected to apply the provisions of FASB ASC 740-10, *Income Taxes*. Under FASB ASC 740-10 an entity must determine whether it is more likely than not that a tax position will be sustained upon examination, including resolution of any appeals or litigation processes, based on technical merits of the position. As of December 31, 2020, the Foundation had no known liability due to the uncertainty of income taxes. The Foundation is filing it's first year and has no prior returns subject to examination.

#### NOTE 6. DONATED OCCUPANCY

Certain donated goods and services are recognized as contributions in accordance with FASB 958-605, *Accounting for Contributions Received and Contributions Made*. Donated services are recognized as contributions if the services (a) create or enhance nonfinancial assets or (b) require specialized skills, are performed by people with those skills, and would otherwise be purchased by the Foundation. A substantial number of volunteers have made significant contributions of their time to the Foundation's program services. The value of this contributed time is not reflected in these financial statements since the volunteer time does not require specialized skills. The Foundation also receives donated goods and supplies for special events which assist in the accomplishment of its mission. These donations are recorded in the financial statements as in-kind revenue and expenses at their estimated fair market value. In-kind revenue and expenses for occupancy were estimated to be \$6,000 for the year ended December 31, 2020.

#### NOTE 7. CONCENTRATION OF CREDIT RISK

The Foundation maintains a noninterest bearing checking account with one financial institution. The balance in this account is insured up to \$250,000 by the Federal Deposit Insurance Corporation as of December 31, 2020.

## NOTE 8. PROPERTY AND EQUIPMENT

Property and equipment consisted of the following at December 31, 2020:

|                                  | <b>Estimated</b>  |              |
|----------------------------------|-------------------|--------------|
|                                  | <b>Asset Life</b> | 2020         |
| Equipment & software             | 5 years           | \$<br>14,017 |
| Less: allowance for depreciation |                   | <br>(4,264)  |
| Net carrying amount              |                   | \$<br>9,753  |

Total depreciation expense for the year ended December 31, 2020 was \$2,803.

#### NOTE 9. FUNDS HELD AS AGENCY FUNDS

The Foundation follows the provisions of FASB ASC 958-605, Accounting for Contributions Received and Contributions Made. This statement establishes standards for transactions in which a community foundation accepts a contribution from a donor and agrees to transfer those assets, the return on investment of those assets, or both to another entity that is specified by the donor. FASB ASC 958-605 specifically requires that if a Not-for-Profit Organization ("NPO") establishes a fund at a community foundation with its own funds and specifies itself as the beneficiary of that fund, the community foundation must account for the transfer of such assets as a liability. The Foundation refers to such funds as agency funds.

The Foundation maintains variance power and legal ownership of agency funds and as such continues to report the funds as assets of the Foundation. However, in accordance with FASB ASC 958-605, a liability has been established for the fair value of the funds, which is generally equivalent to the present value of future payments which could possibly be made to the NPOs under certain conditions.

Agency activity by the Foundation consisted of the following for the year ended December 31:

|                                      | 2    | 2020     |
|--------------------------------------|------|----------|
| Agency liability - beginning of year | \$   | -        |
| Revenues                             |      |          |
| Contributions                        | \$ ' | 760,842  |
| Realized gains/(losses)              |      | 65,125   |
| <b>Total revenues</b>                | \$ 8 | 325,967  |
| <b>Expenses</b> Grants               | \$ C | 245,376) |
| Total expenses                       |      | 245,376) |
| Net change                           |      | 580,591  |
| Agency liability - end of year       | \$ : | 580,591  |

# NOTE 10. ENDOWMENTS

The Foundation's endowments consist of both donor-restricted endowment funds and funds designated by the Board to function as endowments. As required by GAAP, net assets associated with endowment funds are classified and reported based on the existence or absence of donor-imposed restrictions.

## NOTE 10. ENDOWMENTS, CONTINUED

The State of Michigan adopted UPMIFA effective September 1, 2009.

In accordance with UPMIFA, the Foundation considers the following factors in making a determination to appropriate or accumulate endowment funds:

- The duration and preservation of the fund
- The purposes of the Foundation, the nature of the endowment fund, and donor restrictions
- General economic conditions
- The possible effect of inflation and deflation
- The expected total return from income and the appreciation of investments
- Other resources of the organization
- The investment policies of the organization

The Foundation's agreements with donors include a variance provision, giving the Board the power to vary the use of endowed funds if a restriction becomes, in effect, unnecessary, incapable of fulfillment, or inconsistent with the charitable needs of the area served by the Foundation. Based on these provisions, most contributions received by the Foundation are reported as unrestricted support. Any gift received that is not established in accordance with the aforementioned are subject to UPMIFA and are classified as either temporarily or permanently restricted assets.

## **Investment Policy**

The Foundation has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment while seeking to maintain the purchasing power of the endowment assets; the Foundation's spending and investment policies work together to achieve this objective. The investment policy establishes an achievable return objective through diversification of endowment assets.

To satisfy its long-term rate-of-return objectives, the Foundation relies on a total return strategy in which investment returns are achieved though both capital appreciation (realized and unrealized) and current yield (interest and dividends). The Foundation targets a diversified asset allocation to achieve its long-term objectives within prudent risk parameters.

## **Spending Policy**

The spending policy calculates the amount of money annually distributed from the Foundation's various endowment funds, for grant making, scholarships, and administration. The current spending policy is based on the previous twenty quarters' average balance of the market value of the endowment ending December 31, with a 0-5% payout amount. This is consistent with the Foundation's objective to maintain the purchasing power of endowment assets as well as to provide additional growth through

Notes to the Financial Statements For the Year Ended December 31, 2020

# NOTE 10. ENDOWMENTS, CONTINUED

Changes in endowment net assets for the year ended December 31, 2020:

|   | Without Donor Restrictions |            | With Donor<br>Restrictions |   | Total |             |
|---|----------------------------|------------|----------------------------|---|-------|-------------|
| Endowment Net Assets, Beginning of Year | \$                         | _          | \$                         | - | \$    |             |
| Contributions                           | \$                         | 9,832,256  | \$                         | - | \$    | 5 9,832,256 |
| Interfund non gifts / revenues          |                            | 13,080     |                            | _ |       | 13,080      |
| Interest and dividends                  |                            | 208,153    |                            | - |       | 208,153     |
| Realized gains (losses)                 |                            | 1,758      |                            | - |       | 1,758       |
| Unrealized gains (losses)               |                            | 763,025    |                            | - |       | 763,025     |
| Interfund non grants / expense          |                            | -          |                            | - |       | -           |
| Amounts appropriated for expenditure    |                            | (493,594)  |                            | - |       | (493,594)   |
| Change in Endowment Net Assets          | \$                         | 10,324,678 | \$                         | - | \$    | 10,324,678  |
| Endowment Net Assets, End of Year       | \$                         | 10,324,678 | \$                         | - | \$    | 10,324,678  |

Endowment net asset composition by type of fund as of December 31, 2020:

|                         | Without Donor<br>Restrictions |            | With Donor<br>Restrictions |   | Total |            |
|-------------------------|-------------------------------|------------|----------------------------|---|-------|------------|
| <b>Endowment Funds:</b> |                               |            |                            |   |       |            |
| Designated              | \$                            | 2,201,661  | \$                         | - | \$    | 2,201,661  |
| Field of Interest       |                               | 1,430,482  |                            | - |       | 1,430,482  |
| Scholarship             |                               | 6,692,535  |                            | - |       | 6,692,535  |
| Total                   | \$                            | 10,324,678 | \$                         | - | \$    | 10,324,678 |

# NOTE 10. ENDOWMENTS, CONCLUDED

Net assets as of December 31, 2020:

|                                     | Without Donor |            | With Donor   |   |       |            |
|-------------------------------------|---------------|------------|--------------|---|-------|------------|
|                                     | Restrictions  |            | Restrictions |   | Total |            |
|                                     |               |            |              |   |       |            |
| Endowment Funds                     | \$            | 10,324,678 | \$           | - | \$    | 10,324,678 |
| Non-Endowed Funds                   |               | 4,809,577  |              | - |       | 4,809,577  |
| Board Designated - Quasi Endowments |               | 267,428    |              | - |       | 267,428    |
| Total Net Assets- End of year       | \$            | 15,401,683 | \$           | - | \$    | 15,401,683 |

# NOTE 11. SUBSEQUENT EVENTS

The Foundation has evaluated subsequent events through August 27, 2021, the date the financial statements were available to be issued. No events or transactions occurred during this period which require recognition or disclosure in the financial statements.